

H A B I T U D E S

Images that Form Leadership Habits and Attitudes

Dr. Tim Elmore / www.GrowingLeaders.com

This session covers a medley of "Habitudes". It will focus on truths regarding how to best lead yourself, connect with others and lead your team. The images will give you language to use as you plan and discuss leadership with your organization.

Image One: The Mirror Effect

Your people will be a reflection of you, as a leader. Not only will you attract people like yourself, but, over time, they will reflect both your negative and positive qualities. Followers tend to reflect a leader's vision, values, and attitudes.

Notes:



Image Two: Chess and Checkers

The game of chess and checkers are played on similar boards. The difference is in how you play the game. Checkers all have the same ability and move the same way. Chess pieces are all different, so you must learn how to move them to capitalize on their strengths and abilities. Good leaders view their teams this way; they play chess not checkers.

Notes:



Image Three: Bit Market

A drill company learned: there is no market for drill bits. The market is for holes. Focus on the goal, not the means. Never confuse the two. Drill bits are one method to make holes. Leaders sell results, not methods. Good leaders look for new ways to make holes, and never lose sight of the end result.

Notes:



Image Four: Hot Air Balloons

Hot air balloons go up as air is released into them. When the hot air is depleted, they begin to sink and must be filled again. Going for a ride means consistently filling them to stay up and make progress. People are like balloons and must be filled with encouragement on a regular basis. You cannot fill them once a year and assume it's enough.

Notes:



Image Five : The Waldorf Principle

The way to the top with people is to serve them extravagantly. A simple clerk did this to Mr. Waldorf, and the rich tycoon returned to make that clerk his first hotel manager in New York. Service is not enough. To make a difference, you must serve others sacrificially. A leader will only do this if they depend on personal power instead of positional power.

Notes:



Image Six: Life Sentence

People will summarize your "work" or contribution in one sentence, once you leave. Try to choose the sentence now. Focus your energy. What will others say about your achievement? What was really important? To what priorities did you give yourself?

Notes:



Assessment

Which of these six leadership models spoke most clearly to you?

Which ones do you need to improve upon, as a leader?

Application

What is one action you can take, as a result of these leadership models?

When will you take it?